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Frequently asked questions

What is EO Forum?

EO Forum is a small, trusted group of EO members that meets regularly to share experiences and support each other in both business and personal matters. Meetings are held in complete confidentiality and aim at personal and professional growth through experience sharing rather than advising. The forum offers a structured meeting format that facilitates effective discussion and helps build strong relationships among members.

What is an EO Forum for LP / SLP?

The **LP (Life Partners)** or **SLP (Spouse/Life Partners)** Forum within the **Entrepreneurs' Organization (EO)** is a special forum group created for the life partners of EO members, such as spouses or partners. The goal of these forums is to provide a space where the life partners of EO members can share their experiences, challenges, and support one another, much like EO members do in their own forums.

What are the roles in the leadership of local EO chapters?

In local chapters of the Entrepreneurs' Organization (EO), the leadership team typically consists of several key roles that help manage, organize events, and support members. Here are the most common roles in the leadership teams of local EO chapters:

1. **President** – responsible for the overall direction of the chapter, managing activities, and representing the local community at the global level. The president often leads board meetings and oversees the chapter's strategy execution.
2. **Learning Chair** – responsible for planning and coordinating educational programs and training events for chapter members, aiming to support the professional and personal development of entrepreneurs.
3. **Membership Chair** – responsible for recruiting new members, managing the application process, and ensuring a high-quality experience for members in the organization. They

also focus on member retention.
4. **Forum Chair** – manages EO forums, which are small support groups for members. The Forum Chair ensures that every member has access to appropriate forums and that forum meetings are conducted according to EO guidelines.
5. **Finance Chair (Treasurer)** – responsible for managing the chapter's finances, including budgeting, financial reporting, and ensuring compliance with EO's expenditure policies.
6. **Communications / Marketing Chair** – handles the chapter's internal and external communications, including promoting events, managing the website and social media, and maintaining contact with members and the EO community.
7. **Strategic Alliances Chair / Partnership** – responsible for establishing and maintaining strategic partnerships with other organizations that can support EO's goals at the local level.
8. **Mentorship Chair** – manages mentoring programs that connect experienced EO members with younger entrepreneurs to support their growth.
9. **Engagement Chair** – responsible for supporting new members in integrating into the organization, ensuring they are active and engaged in chapter activities from the start.
10. **Past President** – the former president, who serves as an advisor to the current board and may support the continuation of strategies and initiatives started during their tenure.
11. **Life Partners Chair** – organizes events and programs for the life partners of EO members, supporting their engagement and helping balance personal and professional life for entrepreneurs.
12. **Governance Chair** – oversees the chapter's compliance with EO policies and corporate governance principles, ensuring transparency and proper management.

Each EO chapter can tailor these roles to its local needs, but the overall goal remains the same: to support member growth through active leadership and event organization at the local level.

What are the requirements to become an EO member?

To become an EO member, one must be the owner, founder, or majority shareholder of a company that has achieved a minimum revenue of **1 million USD in the most recent fiscal year**.

Venture capital-backed companies must have either privately raised at least 2 million USD or publicly raised at least 5 million USD, and they must employ a minimum of 10 people.

Additionally, each local chapter may have its own qualification criteria.

Who updates our website?

Our Chapter Manager updates the website. If you want, for example, to update your information on our website, please contact our Chapter Manager with this request.

Who is the Chapter Manager?

A Chapter Manager in the Entrepreneurs' Organization (EO) is a professional employee hired by the local chapter, whose task is to support the board and members in managing the organization's daily operations. The primary role of the Chapter Manager is to ensure the smooth functioning of the chapter, coordinate administrative activities, and provide logistical support for various initiatives and events.

Here are a few key responsibilities of the Chapter Manager:

1. **Administrative Support** – managing documentation, correspondence, reports, and other operational aspects of the chapter. The Chapter Manager ensures that administrative processes run smoothly, allowing the board to focus on strategic tasks.
2. **Event Coordination** – The Chapter Manager supports the organization of meetings, workshops, training sessions, and other events for EO members, handling logistical details such as venue, schedule, catering, participant registration, etc.
3. **Member Communication** – responsible for maintaining contact with chapter members, informing them about upcoming events, news, and EO activities. The Chapter Manager may also handle member inquiries and needs.
4. **Support for the Board** – The Chapter Manager works closely with the local chapter board, assisting in strategy execution, tracking progress, and preparing board meetings. They may also help manage the budget and prepare reports.
5. **Recruitment and Integration of New Members** – The Chapter Manager supports the recruitment process for new members and helps them integrate into the organization, ensuring that new members receive the necessary information and are engaged in chapter life.
6. **Oversight of Partnerships** – If the chapter collaborates with local businesses or strategic partners, the Chapter Manager may coordinate these relationships and ensure their proper functioning.

Thus, the Chapter Manager plays a crucial operational role in EO, enabling chapter leaders and members to focus on personal and business growth while organizational and administrative matters are effectively managed.

Partnerships

Blinkist

Join EO's Blinkist Premium Team for free!

What do the world's most successful people (think: Elon Musk, Oprah Winfrey, Bill Gates, Barack Obama) all have in common? They're all voracious readers!

Knowledge is power, and a great catalyst for insight, innovation, empathy and effectiveness.

That's why we've partnered with Blinkist an award-winning app that connects you to powerful ideas in just 15 minutes!

Blinkist in a Blink:

- Read or listen to powerful ideas from nonfiction books; podcasts in about 15 minutes
- Choose from 5,000+ titles across 27 categories for professional; personal growth
- An award winning app so you can access content anytime, anywhere;

Here's how:

- Tap this link from your computer
    - This link is connected to EO's premium Blinkist team. When you create an account or login with an existing basic account it will transfer you over to the EO premium team.
- Download the Blinkist App from App Store or Google Play
- Sign in with your new credentials and start exploring!

If you already have an active Blinkist Premium subscription, email benefits@eonetwork.org and we'll see what options are available.

Link: https://www.blinkist.com/nc/join-team?last_page_before_login=/nc/team/redeem/ee76e84d-e3ce-4ced-b508-26f25373ca7a/entrepreneurs-organization

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Fiverr

First order 20% off

EO has partnered with Fiverr in order to support EO businesses with an invaluable tool and talent pool.

Have you utilized Fiverr before? Receive a 20% discount on your first order from Fiverr..

Fiverr Pro is an all-in-one solution for businesses to work and scale efficiently. By connecting teams of all sizes to skilled freelancers across 500+ digital service categories, business growth has never been easier. Position your team for unlimited success with the help of freelance talent you can count on.

EO member benefits:

- Use code EON2024 for 20% off your first order

HubSpot

30 percent discount off the first year and 15 percent in year 2

EO is proud to partner with HubSpot, which helps businesses fuel growth and build better relationships with their clients. HubSpot offers a full stack of software for marketing, sales and customer success, with a completely free CRM at its core. They're powerful alone, but even better

when used together.

EO members receive a 30 percent discount off their first year and 15 percent off year 2 on whichever plan they choose (initiation fee must still be paid and offer applicable only for non-HubSpot or upgrading customers).

EO Accelerator participants are eligible for HubSpot for Start Ups pricing (applicable for non-HubSpot customers) of up to 75% off in year 1.

Link: https://www.hubspot.com/startups/partners/entrepreneurs-organization-eo-accelerator

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Align Technologies

25 percent discount (available to new EO customers)

EO has partnered with Align Technologies Corp. to provide the Align growth management software to all EO members at an exclusive 25 percent discount (eligible for new customers of Align only)!

Through this partnership between EO and Align, we hope to help member companies achieve their big goals faster.

The Align software is designed to help companies:

- Create and share a one-page strategic plan
- Set long and short-term executable goals that are tracked and measured through KPIs or task-based priorities
- Establish communication rhythms to keep the entire organization focused on the most important work

Schedule your introductory discussion to learn more about how Align can benefit your business and get started!

Link: https://aligntoday.com/eo/

Founders Card

One year access and exclusive benefits

FoundersCard offers over 500 exclusive Travel, Business, and Lifestyle benefits, extending loyalty status upgrades and preferred rates with premium brands.

VIP Travel Privileges

FoundersCard partners with leading airlines, loyalty programs, car rental/car service brands, and innovative travel brands to provide Members with Complimentary elite status and preferred Member rates.

FoundersCard Hotel Program

Enjoy privately negotiated rates and privileges at hundreds of top hotels and resorts around the world.

Premier Business Solutions

Including a valuable program of exclusive benefits and savings on computers, shipping, email marketing, and more.

Curated Lifestyle Privileges

Members-only pricing, privileges, and promotions with a wide network of leading fashion, fitness, and entertainment brands.

Link: https://founderscard.com/inquiry_new/EO

MGSCC

Strengthen Your Leadership Skills Through Coaching

Do you find coaching leaders challenging?

- Are your managers showing negative behaviors?
- Are you tired of micromanaging your team?
- Are you struggling to find the right second-in-command?

Although your employees are doing their jobs well, this does not mean that they are ready to be effective leaders for your company. Help your team succeed by equipping yourself with the necessary leadership skills and training through coaching. Leadership coaching helps foster trust and cohesion within your team by helping them grow in key behavioral areas that enable them to improve both their professional and personal lives. This allows you to empower your executive team by delegating more responsibilities and letting them step into a more prominent leadership role within the company.

Stakeholder Centered Coaching helps you achieve this, and more.

With MGSCC you will:

- Learn It: 12 hrs of e-learning material
- Earn It: 7 x 90 minute zoom training sessions with coaches from around the world (2 months)
- Live It: Put the skills into action in your life for 6 months and get feedback from the MGSCC team

EO members receives a 50% discount which is a US$2,000 price for the above content.

Link: https://mgscc.net/eomembers

Sixt

Complimentary Platinum status, up to 15 percent off car rentals and free upgrades

The Sixt partnership provides complimentary Platinum Status to EO members with up to 15 percent off car rentals and free upgrades based on availability and many more benefits.

Sixt is one of the world's leading mobility service providers with over 4,000 airport and town branches in more than 100 countries. Sixt provides its customers with a large range of made-to-measure solutions for the business and leisure travel and transportation industries. These services include car and truck rental, prepaid vacation cars and limousine services around the world. Sixt's clientele can always count on a large fleet of the latest vehicle models, excellence in service, state-of-the-art technology and cost efficiency. Their services are backed by nearly 100 years of experience and know-how.

Link: https://corporate.sixt.com/accounts/8bc17d15b1c6f7b4d089236bb70bec59/

Tablet Hotels

Complimentary Tablet Plus membership (US$99 value)

Tablet is your source for booking the world's most exciting hotels. As an EO member you receive a complimentary Tablet Plus membership with access to VIP privileges at hundreds of unique and extraordinary hotels. Enjoy room upgrades, early check-in/late check-out, free breakfast, parking, spa credit and more. You'll also receive dedicated assistance from Tablet's team of travel experts.

EO members can re-enroll annually for no charge (US$99 yearly value).

Link: https://www.tablethotels.com/promo/eo

Trainual

Build your playbook, train your team, scale your business

Onboarding and training has never been easier. Trainual is your business playbook; every process, policy, and procedure for every role and responsibility in your growing org.

New EO customers to Trainual seeking the top ops system for scaling up can use code 'EO15' for 15% off.

Link: https://trainual.com/solution/eo

UAE Golden Visa Program

Basic information

-The UAE Golden Visa Program offers 10-year visas for investors and entrepreneurs, allowing non-nationals to live, work and study in the UAE without the need of a national sponsor.

-The Golden Visa holders have all benefits of being a resident in the city, meaning access to schooling, property, rental of cars or accommodation, opening of bank accounts, corporations, finance and healthcare to name a few.

-The new system enables foreigners to live, work and study in the UAE with 100% ownership of their business on the UAE’s mainland

-The 10-year long-term Golden Visa will include spouse, unmarried children and parents of the primary visa holder.

-All Golden Visa holders and family members are issued an Emirates ID.

-There are no age or nationality restrictions for Golden Visa applications

-These residency visas will be renewed automatically at the end of the 10 year term.

-Holders of the visa can stay outside the UAE for as long as they need, without it affecting their residence.

As an EO members you are eligible to apply for Dubai's (UAE) golden visa. Krzysztof Zdanowski, EO Poland, is your point of contact and champion of this initiative - to apply contact Krzysztof at krzysztof.zdanowski@summalinguae.com or +48 785 121 161

Some conditions, restrictions and costs apply

Here is a list of documents I need to submit your nomination:

1) Applicant’s Information (to be provided in the attached excel document), please provide a personal public domain email address (eg. Gmail, Hotmail, Yahoo, Outlook, iCloud, AOL, etc), as correspondence from the Dubai Government to business domain email addresses may be blocked)

2) Applicant’s Passport Copy (clear scanned colour copy of the passport to be used to travel to Dubai, in PDF file) (Front inside page with the passport holder’s information, and back inside page)

3) Applicant’s Personal Profile (in PDF file) (Biography/CV, professional qualifications and experience)

4) Applicant’s Company Profile (file size less than 10MB, in PDF file) (Introduction, nature of business, products and services, leadership/management team including applicant's name and position, website link, revenue)

If applicable:

5) Applicant’s UAE Resident Identity Card (front and back page), UAE Residence Visa, UAE Tourist Visa Copy (if available, in PDF file)

6) If you are a resident of any of the GCC countries or a resident of any other Emirate than Dubai in UAE – to apply for the UAE (Dubai) Golden Visa, you need to provide a title deed to a property or an ejari in Dubai – attach to the list of documents provided above

Contact

Conact Krzysztof Zdanowski for more details and to submit your application

krzysztof.zdanowski@summalinguae.com or +48 785 121 161